

# Avanade

**Avanade** is the worldwide leading Technology Integrator specialized in developing and implementing solutions based on Microsoft technology: value to the customers is for Avanade to work as a Partner to help them building reliable and scalable IT infrastructures, helping them to reduce costs and improve business results through standardization, consolidation and integration of their IT infrastructures.

## - Who we are -

- ▶ Founded in April 2000 as an Accenture & Microsoft joint venture
- ▶ More than 9.800 professionals in 42 locations & 22 countries
- ▶ In Italy: 500 consultants in Milan, Rome & Florence offices
- ▶ More than 3.000 projects at a global level
- ▶ Global customer satisfaction level for our service is 97% - this value represents customers both satisfied and very satisfied about Avanade



## - What we do -

- ▶ We support our customers in making IT structure a strategic tool for business growth
- ▶ We are 100% focused on Microsoft Platform and our offer includes:
  - IT Strategy
  - Solution Design
  - Architectural Concepts
  - Software Development
  - Infrastructure Deployment
  - Managed Services



## - How we work-

- ▶ We work together with our customers in order to:
  - Innovate, optimize, simplify, make workability more efficient and improve collaboration
  - Understand the needs
- ▶ We maximize project performances using both delivery methods and know-how shared internationally
- ▶ We use the ideal mix of Onshore e Offshore delivery services

